



Founders Associate in a Climate Tech company

- Location: Hybrid; Zurich, Switzerland & Homeoffice
- Job Type: Fixed position (60-80%)

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Summary

Are you passionate about combining data-driven insights with sustainable solutions? Do you thrive in an environment that encourages innovation and values a mission-driven approach? If so, we can't wait to meet you!

About us

Scandens is an ETH Zurich spin-off specializing in software solutions for quantifying the energy performance and climate impact of buildings and creating actionable, profitable, and 1.5°C-compliant renovation plans: fast, science-based and at scale.

We combine state-of-the-art Artificial Intelligence, ingest and analyze large data set, and leverage our proprietary energy simulation engine to optimize renovation strategies for financial performance and climate compliance. Through that, we enable large real estate owners, asset managers and consultants to make optimal renovation investment decisions for their portfolio (to buy, sell or renovate a certain asset).

At Scandens, we are proud to prioritize long-term goals and focus wholeheartedly on our mission.

Key responsibilities

1. Business Development & Data Research

- Collaborate closely with the founders to drive business growth and expansion strategies.
- Use data-driven insights to identify potential clients and target markets.
- Identify relationships with potential clients, partners, and stakeholders.
- Conduct market research and competitive analysis to inform strategic decision-making.

2. Marketing & Admin Support

- Support marketing efforts by assisting in the development and execution of marketing campaigns.
- Contribute to the development of marketing and sales materials.
- Maintain and update company social media profiles and website content.
- Assist with event planning, including webinars and conferences.
- Provide administrative support, including scheduling meetings, managing emails, and handling general office tasks.

Qualifications

- High school diploma or Bachelor's degree in Business / related fields.
- Min 2 years of experience in business development, sales and/or data research.
- Strong analytical skills and a passion for working with data.
- Excellent communication abilities and entrepreneurial mindset.
- A doer with attention to detail.
- Self-motivated, proactive, and able to work independently.
- Excellent written and verbal communication skills in German and English.

Big bonus points

- Knowledge of the building industry and sustainability initiatives.
- B2B SaaS experience.
- Photography, image and video editing skills.

Benefits

- Flexible working hours

- Join a company with a strong purpose and commitment to making a positive change
- Enjoy a high level of freedom and responsibility in your work
- Regular team activities, including team retreats

Company culture

- Join a company with a strong purpose and commitment to making a positive change.
- Learn how to build and grow an impact venture.
- Unique professional development opportunities in a fast-growing industry.
- Enjoy a high level of freedom and responsibility in your work.
- Flexible working hours.
- A collaborative and inclusive work environment and regular team activities.

If you are ready to embrace a challenging and rewarding role, we encourage you to apply. Help us lead the way towards a more sustainable future!

Application process

We know applying to jobs can be stressful and thus outline the process transparently.

- Complete a questionnaire (including 2-minute-video)
- Invitation to a video-interview, in which we'll want to get to know you as a person
- Invitation to a second video-interview, in which we'll discuss the work and on the job skills

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Your contact

Looking forward getting to know you!
Dominik Bucher